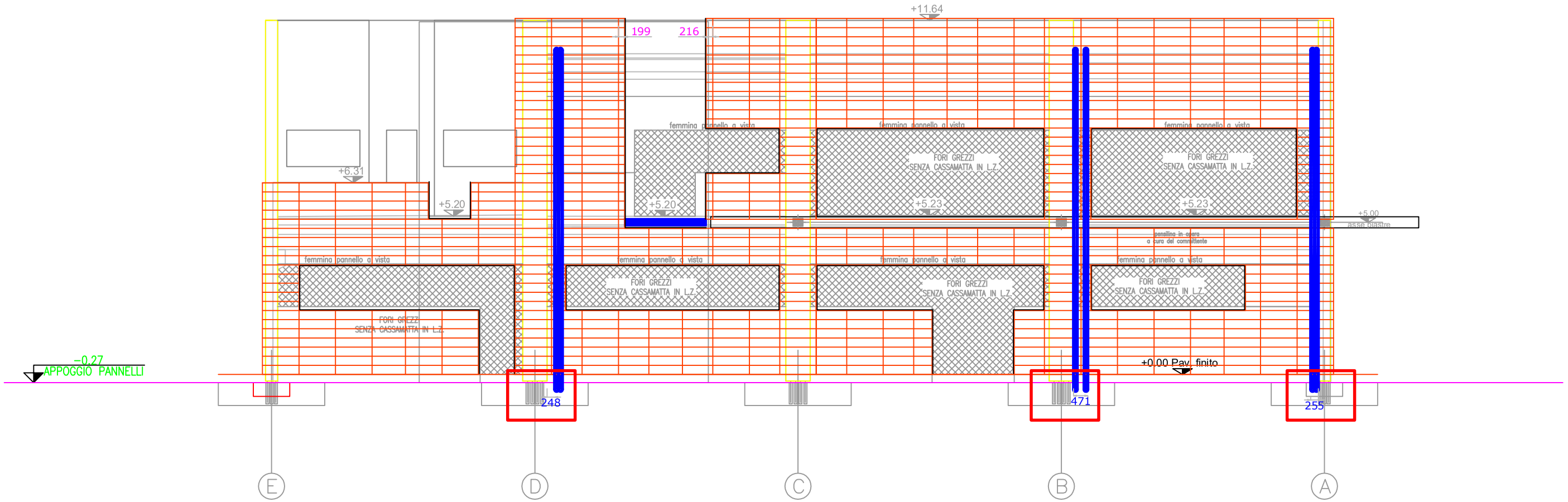PROSPETTO NORD EST